



THE INSIDER

News for Members Only

January 2012, Vol 2 No 1

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PEAK PERFORMANCE



STI/SPFA ANNUAL MEETING



March 31-April 3, 2012

Loews Ventana Canyon Resort, Tucson, Arizona

What's in it for you?

According to *American Business* magazine, "one of the biggest advantages of association membership is networking and camaraderie." But "to reap the benefits, you must also make an investment of time and effort in association activities."

Only at STI/SPFA's Annual Meeting will you find a gathering of people who are just as focused as you on the steel fabrication business. Here are the top three reasons your fellow Members attended the 2011 Annual Meeting:

92%--Networking with other people in my business sector

79%--Involvement in STI/SPFA, including committee participation

60%--Networking with Affiliates/vendors

So what's in it for you and your business?

- Committee meetings--open forums where you can listen, learn and participate in discussions about safety and health, STI shop fab tank technical matters, and more.
- Expert, topical presenters in general sessions.
- Motivating and enlightening keynote speakers.
- Multiple opportunities for networking and camaraderie over breakfast, dinner, golf and more.
- Relationship-building with Affiliate Members and their products and services.

[Register today!](#)

QUICK LINKS

[2012 Tank Registration Rates](#)

[Steel Water Tank e-learning](#)

[Steel Water Tank seminars](#)

[2011 Awards Application](#)

[Publications Index](#)

WELCOME NEW MEMBERS

Nov. 2011-Jan. 2012

ACTIVE Transital Ltda.

AFFILIATE Macsteel Ergon Armor

STI/SPFA Annual Meeting

Mar 31-Apr 3, 2012

[Click here to register](#)

Loews Ventana Canyon
Resort Tucson AZ

Steel Water Pipe Award Winners

STI/SPFA's Steel Water Pipe Section met in New Orleans on January 13, just after the SWMPTAC conference. Section Chairman Ralph Carpenter of American SpiralWeld leads the group.

Thank you,
Platinum Level
Affiliate Sponsors!



SSAB



2011 Pipeline
Project of the Year
HANSON PRESSURE PIPE

John Grocki gave a comprehensive technical presentation on duplex steel at the meeting, which you can view [here](#). We gratefully acknowledge sponsorship of the meeting by John Grocki and Industeel/ArcelorMittal.



2011 Pipe Fabrication Project
of the Year HALLMARK
INDUSTRIAL SUPPLY

Pipe Section Members at the meeting cast their ballots for the 2011 pipe project awards. Congratulations to the winners!

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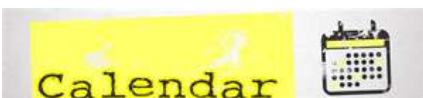


BASIC INDUSTRIES LTD
achieves OSHA's Star Mobile
Workforce VPP designation

CLAY & BAILEY MFG CO
selects Tengrove Marketing
as its rep in WA, OR and BC

CONTAINMENT SOLUTIONS
recognized as a Women
Owned Business Enterprise

GOT BIG NEWS?
Add STI/SPFA to your
media list
nzak@steeltank.com



STI/SPFA 2012 MEETINGS

Inspectors' Meeting,
1/31, Orlando

ANNUAL MEETING
3/31-4/3, Tucson

Board of Directors Meeting
4/4, Tucson

Product of the Year entry deadline is February 3rd

STI/SPFA's Product of the Year Awards honor the breadth and innovation of the steel fabrication industry.

[Click here](#) to submit your entries for 2011 Product of the Year in one or more of the following categories:

- **Tank of the Year:** Field Erected Tanks (elevated tank, reservoir tank, standpipe and special storage categories)
- **Fabricated Product of the Year:** Steel Fabricated Products (pressure vessel, shop fab atmospheric tank, special fabrication categories)
- **New Product of the Year:** Affiliate Members



ELECTRONIC VOTING ONLY!

Electronic voting for 2011 Product Award entries takes place February 17-March 9. All Members will receive the ballot by email.

2011 Product of the Year Award winners will be announced at the Annual Meeting Awards Dinner, March 31 at Loews Ventana Canyon Resort, Tucson.

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Board of Directors Meeting
6/20-21, Chicago

FALL CONFERENCE
9/11-12, Houston

Board of Directors Meeting
9/13, Houston

Board of Directors Meeting
12/5-6, Florida



[Click here for Blog](#)



Revised *Engineering Data*, Vol. 1 and 2 now available

The Steel Market Development Institute (SMDI) and STI/SPFA have published an update to **Steel Plate Engineering Data: Design of Plate Structures, Volumes I and II**. The publication collects into one source document the various facets of plate design applicable to many types of structures, including steel tanks for liquid storage.

Your Member discount saves you 10% on the introductory price of \$75.00. To purchase in document or digital format, go to the [Publications Index](#).

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FREE consultations for Members Only

Got a question or a quandary? As a Member of STI/SPFA, you have complimentary access to our expert consultants:

Bill Herdman, fabrication

Jim Rhudy, safety and health

Jeff Shapiro, fire codes

Take advantage of this Members Only benefit.

[...More: Consultant contacts](#)

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Steel water tank education

STI/SPFA now offers two education options to learn important aspects of steel water storage tanks.



These programs have been developed by experts in the industry.

E-learning modules: You can purchase and view these e-learning modules at any time. Earn professional development hours at your office, at home or while traveling on business. Special introductory rate only \$30 per module!

[Click here](#) to learn more.

Full-day seminars: Experienced speakers present criteria for Selection and Design of Water Storage Tanks, including the new AWWA D-100 Standard requirements, Life Cycle Analysis, and Seismic Design. Consulting engineers, municipal and utility administrators, as well as tank owners and operators, can benefit. Four cities in 2012!

[Click here](#) for more info.

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Fab metal products manufacturers increased hiring in 2011

Fabricated metal products had the largest net employment gain through November 2011, reports the National Association of Manufacturers (NAM). The industry gained 57,800 employees in that period.

Manufacturing generates \$1.35 in indirect economic activity for every \$1.00 of the sector's GDP, according to NAM. That's the highest among the sectors examined.

While the Federal Reserve reported some growth in economic activity since mid-December, there is uneasiness about the European market's weakness.

[Click here](#) for a global view of manufacturing activity.

Source: NAM's Monday Economic Report, Chad Moutray, Chief Economist

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STI/SPFA works for your industry

People from many Member companies are valued experts who participate in committees, task forces and organizations that directly affect our industry. There are far too many to list them all, but they deserve our gratitude: all Members reap the benefits of their involvement.

Our technical staff members are also active in promoting STI/SPFA and protecting the steel fabrication industry's interests. Here are a few examples of our Member and staff impact:



Earlier this month, the STI Regulatory Task Group met with EPA OUST to discuss the proposed changes to UST rules. The RTG includes Charlie Frey, Highland Tank; Tony Honey, Modern Welding; Tim Woofter, Stanwade Metal Products; and Sonny Underwood, Mid-South Metal Products. Consultant Marshall Mott-Smith and staff members Wayne Geyer and Lorri Grainawi also participated.

Sustainability is a hot topic. An ASCE committee is developing a white paper and rating system for sustainable pipe design. Members Sam Arnaout, Hanson Pipe; Mike Murphy, NOV Ameron; and Ralph Carpenter, American SpiralWeld, are on the committee, as is Wayne Geyer PE. AISI is also actively involved in steel sustainability issues.

Last November, UL-Canada hosted a two-day tank standards meeting. Along with Wayne Geyer and Lorri Grainawi, participating Members were

Nika Klassen, Westeel; Eric Burassa, Granby; Elson Fernandes, Elfent Ltd; Koulis Kyrakou, Clemmer Industries; Dan Snyder, AGI EnviroTank; and Enzo Silano, DTE.

STI/SPFA provided in-kind contributions to the **Colorado School of Mines and NIST**, for their research on ethanol fuel blends. Hap Travis, Eaton Sales & Service, donated steel panels for testing.

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STI announces new tank technology

The Steel Tank Institute announces *CleanSite Containment*[™], a new set of standards and requirements for fabricated steel tanks, developed to address oil and natural gas field production waste storage.

With CleanSite Containment[™], STI brings its Members entry to opportunities in the significant upstream petroleum market...

[...More: CleanSite Containment](#)

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The Insider

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