



THE INSIDER

News for Members Only

Vol 3, No 1

Winter 2012

Quick Clicks

[Guns or No Guns: Weighing Workplace Weapons Policies](#)
Free webinar from McAfee and Taft, Feb. 21st

[McGraw-Hill 2012 and Jan 2013 Construction Starts](#)

[AISI's Industry Profile 2013](#)

[2012 Product of the Year and Safety Awards](#)

[Steel Fab Blog](#)

[STI/SPFA'S STEEL FACTS marketing sheets](#)

Like us on Facebook

In This Issue

[Steel Pipe Section awards winners](#)

[Submit your entry for 2012 Product Awards](#)

[John Hofmeister headlines Annual meeting](#)

[2013 Quality Control Meeting](#)

[Board election, association activities](#)

[Business Trends Survey results](#)

[Vertical Tank Design software](#)

[Jim Walton retires](#)

[Carl and Earl Greer, 50 years in the business](#)

[Superstorm Sandy fueling facilities](#)

[RIGHT NOW on Steel Fab Blog](#)

[New resources on \[www.steeltank.com\]\(http://www.steeltank.com\)](#)

[Get your personalized marketing flyers](#)

WINNERS! 2012 Steel Pipe Fabrication and Pipeline Project of the Year Awards

Recognition for your business, your products and your industry

Winners of the 2012 Steel Pipe Section awards were announced January 18 at the section meeting in San Diego. **Congratulations!**



FABRICATOR
[Tokheim SAS](#)
Patrick Berthon

AFFILIATE
[Crompton International](#)
Kenneth Grantham



2012 Steel Pipe Fabrication of the Year Award
Mid America Pipe Fabrication and Supply, LLC.
[Click here](#) for description of Mid America's winning entry.

Calendar

Click a link to register!

[Cathodic Protection Inspection Training Classes](#)

Winston-Salem NC, March 5-6

St. Paul MN, April 15-16

St. Paul MN, April 17 (Trouble Shooting)

Niagara Falls NY, Apr.30-May 1

Frankfort KY, May 21-22

Jackson MS, June 11-12

[SP001 AST Inspection Training](#)

Baltimore MD, April 29-May 3
Houston TX, May 13-17
Baltimore MD, Aug. 19-23

[Steel Water Storage Tank
Seminars](#)

April 18, Birmingham AL
Mid-May, Minneapolis MN

[2013 ANNUAL MEETING](#)

March 23-26
Bonita Springs FL
Joint meeting with PVMA

[STI QUALITY CONTROL
MEETING](#)

May 8-10, 2013
Cleveland OH
Airport Marriott



[ACTERRA GROUP](#)

Terry Cooper,
2013 PEI President
[See PEI profile](#)

[CHRG METALS](#)

Winston Sitarz is new
Operations Manager

[ENERCON](#)

Adds San Clemente CA office,
total now 25 locations

[GENERAL INDUSTRIES](#)

Receives ISO 9000
Quality Approval

[LINCOLN ELECTRIC](#)

Acquires Tennessee Rand,
Kaliburn, Burny and Cleveland
Motion Control

[MID-SOUTH STEEL
PRODUCTS](#)

Sonny Underwood named to
PEI Recommended Practices
Committee

[O'DAY EQUIPMENT](#)

Dan O'Day appointed to PEI
Safety Committee, and Jim
O'Day to Recommended



**2012 Steel Pipeline Project of the Year Award
American SpiralWeld**

[Click here](#) for description of
American SpiralWeld's winning entry.

Thank you to all Steel Pipe Section Members who submitted entries for the 2012 Steel Pipe Section awards.

STI/SPFA's Annual Product Awards recognize members' steel construction products and achievements that exemplify the steel tank industry. These projects serve to bring attention to the positive qualities and flexibility of steel as the production material of choice for many industries.

Submit your entry for 2012 Product Awards

Practices Committee

OPW

Jim Walton retires, former
VP Regulatory Affairs
[See article](#)

OUTOKUMPU

Establishes Outokumpu
Stainless Coil America, names
Stephen Lacor
Head of Sales

Tanknology

Announces new Master
Alliance Partners; Brad
Hoffman named to PEI
Recommended Practices
Committee; helps Superstorm
Sandy UST owners
[See article](#)

Got big news?

Add us to your press
release email list.

The Insider

Published quarterly for
STI/SPFA Members Only
Noël Zak, Editor
nzak@steeltank.com
847-438-8265, ext. 233

**ADVOCACY
for the industry**
STI/SPFA staff
represent the
fabricated steel
industry at numerous
federal agencies,
conferences and
trade shows

Recent staff activities:

*Int'l Plumbing Code Hearing
Portland OR, October 24*

Deadline is February 1st

Entries for 2012 awards in the field erected,
shop fabricated atmospheric tank, pressure
vessel, special fabrication and Affiliate
categories will be accepted until February 1, 5
pm Central time.



[Click here for complete information and applications.](#)

All voting for the 2012 Product Awards takes place by electronic ballot prior to the Annual Meeting. Watch your email for the ballot!

[Back to top](#)

John Hofmeister headlines Annual Meeting

Informative programs and new PVMA friends await you at the 2013 Annual Meeting

The Annual Meeting program is shaping up to be better than ever. With our friends of the Pressure Vessel Manufacturers Association joining us, the networking will be stellar, too.

John Hofmeister, our keynote speaker, was recently featured in an article on the FuelFix blog, calling for an independent body to oversee US energy production and policy. [Click here for article](#)



Keynote speaker: John Hofmeister, founder and CEO of Citizens for Affordable Energy and former president of Shell Oil Co.

[Click here for Annual Meeting program and registration](#)

Engage! Committee meetings = learning and discussion

[Click here](#) to see topics, presentations and discussions on the agenda at committee meetings in Bonita Springs. Remember, all are welcome at committee meetings!

[Back to top](#)

STI Quality Control Meeting

Registration is open now!

All Fabricator members manufacturing STI tank technologies are required to have at least one representative present at the biennial Quality Control meeting:

**STI Quality Control Meeting
May 8-10, 2013
Airport Marriott, Cleveland OH**



Our 2013 QC Meeting host is Lincoln Electric

This year's meeting is hosted by Lincoln Electric, and a full tour of their facilities is on the agenda. STI's Quality Control program is recognized for excellence throughout the steel fabrication industry.

[Click here to register for the 2013 STI Quality Control Meeting](#)

National Biodiesel Board
Technical Conference, October
30-31

ULC Tank Standards Meeting
Toronto ON, November 6-8

ULSD presentation to Texas
Assn. of Storage Tank
Professionals
Austin TX, December 11

NISTM
Columbus OH, November 27

API Inspector Summit
Galveston TX, January 10

STI/SPFA Consultants Free for Members

Safety & Health
Jim Rhudy

jrrhudy@yahoo.com
281-216-1456

Fabrication
Bill Herdman

wherdman@sbcglobal.net
317-885-1270

Fire Codes
Jeff Shapiro

[Jeff.Shapiro@
IntlCodeConsultants.com](mailto:Jeff.Shapiro@IntlCodeConsultants.com)
512--795-2900

Meet your STI/SPFA staff



Linda Gibson

Customer Service Rep.

When you need label kits,
specifications, publications--
and when you pay your
STI/SPFA dues--Linda makes
it all go smoothly.

[Back to top](#)

Inside STI/SPFA

Two seats open on 2013 Board of Directors

The Nominations Committee has determined the slate of nominees for two seats on the 2013 Board of Directors. Nominees for three-year terms are:

- Ralph Carpenter, American SpiralWeld, Steel Pipe Section (second term)
- Terry Tidy, Regal Tanks/Tidy Steel, Shop Fab Tank Section
- Tim Woofter, Stanwade Metal Products, Shop Fab Tank Section

All members will receive an electronic ballot in March. Members may vote via the electronic ballot or in person at the Annual Meeting.

[Click here for more news Inside STI/SPFA:](#)

- Board of Directors December meeting actions
- Shop Fab license warranty insurance amendment
- Successful education programs
- Staff reviews National Fire Academy training

[Back to top](#)

Business Trends Survey results

February-October 2012 data

We now have nine months of data from your responses to the BTS.



February-October 2012 survey results

[Click here](#) for charts and analysis of the latest data.

The response rate went up again with the latest survey--thanks so much for contributing your anonymous responses. Every member who completes the survey makes the results that much more meaningful.

Watch your Inbox in early February for STI/SPFA's Business Trends Survey and take just a few minutes to respond. Thanks!

[Back to top](#)

STI's Vertical Tank Design software

"I'm never bored at work," says Linda. "I have a wide variety of responsibilities--customer service, shipping and receiving, inventory, AR...you name it!"

Linda has been with STI/SPFA for 15 years. She's a sun-lover--her favorite vacation location is Aruba.



Lucy Hales

Admin. Assistant-Technical

Lucy has been with STI/SPFA for seven years, managing the Watchdog program for Veritank. Recently, she moved into a new position with additional responsibilities.

Lucy administers the shop fab certification programs, tracks changes to the STI specs and creates and distributes Technical Bulletins to Shop Fab Members.

"I love jazz, oldies and Bob Marley," Lucy says of her musical tastes. "And although my husband is a die-hard Chicago Bulls fan, for me it's the LA Lakers all the way."

Design on screen!

STI's vertical tank support computer design program was developed by Jim Schroeder, PE, of Innovative Tank Solutions. This software program is used to design vertical tanks with a variety of supports (single-wall tanks only). The program is available to all F921 and Flameshield licensees.



[Click here for Vertical Tank Design software](#)

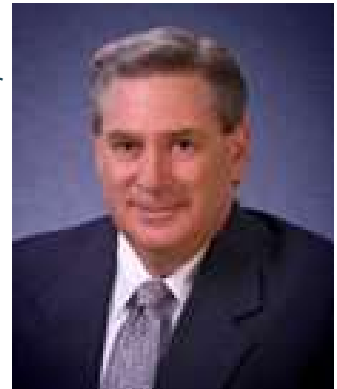
[Back to top](#)

Jim Walton retires from OPW

30 years of service

Jim Walton started work at OPW in 1983 as director of sales and marketing, but the last four years were spent as vice president for regulatory affairs--a position that was helpful not only to his company, but also to STI/SPFA.

"Jim's knowledge of regulatory activity has been a real plus for STI/SPFA," said Wayne Geyer, executive vice president. "He's been a great resource and pinch hitter as we work with federal agencies. Jim has also regularly represented OPW at the Annual Meeting and Fall Conference. We all wish him a healthy and enjoyable retirement."



[Back to top](#)

50 years in the business

Carl and Earl Greer, Service Welding

In a recent conversation with Carl Greer, we learned that he has been in the business for 50 years as of 2013. In fact, so has Carl's brother Earl. Carl is vice president and Earl is president of Service Welding & Machine Co. in Louisville, Kentucky.

The company was started by Carl and Earl's grandfather in 1928. "I started working at Service Welding in 1963, during every summer and at Christmas breaks," says Carl. "I just loved the shop, and assembling tanks was not work, but real fun."



Carl Greer

Earl Greer also started at Service Welding in 1963, as sales manager. Fifty years later, two grandchildren work there, too, making it a three-generation family business.

Service Welding manufactures STI's Permatank, ACT 100, STIP3, F921, F911, Fireguard and Flameshield tanks. Congratulations to Carl and



Earl Greer

Earl Greer on 50 years in the steel fabrication business!

[Back to top](#)

Superstorm Sandy fueling facilities

Tanknology assists UST site operators

Shortly after Superstorm Sandy hit the East Coast, STI/SPFA member Tanknology began assisting gas stations and other fueling facilities to assess damage and get back into operation.



"Fortunately, in many cases a visual inspection and manual tightness test with the automatic tank gauge is all that's needed," said Allen Porter, Tanknology president in a November press release. The company set up a Storm Recovery webpage to help operators determine what steps to take depending on the extent of damage.

"A few years ago, we helped the EPA develop its Underground Storage Tank Flood Guide for situations like Superstorm Sandy." Porter noted that this publication is available for download from Tanknology's website.

[Back to top](#)

RIGHT NOW on the Steel Fab Blog



On the Blog right now:

[Acceptable drop tube overflow prevention devices](#)
[AISI releases steel industry Profile 2013](#)

Use RSS feed to subscribe for "need to know" news

STI/SPFA constantly gathers news important to you and your industry, whether it's the latest wrinkle in regulation, political wrangling in Washington, or just plain good-to-know info.

Get the latest posts via RSS feed from STI/SPFA's Steel Fab Blog. [Go to the Blog page](#) and click on the RSS icon in the upper left corner.



[Back to top](#)

Recently posted...

New resources on www.steeltank.com:

- [Regulation of Tanks Inside Buildings: A Guide for Users and Enforcers](#), click Archived Webinars
- [Steel Water Pipe Installation and Inspection](#), click Archived Webinars
- [2012 IFC and SFPA code requirements](#), Codes and Regulations tab
- [Practical Guidelines for Manufacture of Duplex Stainless Steels](#), Resources tab
- [Pressure Vessel and Tank Fabrication Using Stainless Steels](#), Presentations tab



[Back to top](#)

Steel Facts marketing sheets

**Affiliate and Fabricator members--
get yours "personalized!"**

STI/SPFA's Marketing Committee presents STEEL FACTS informational flyers. These handy, single-page flyers dispel the myths and present the simple facts about the benefits of using steel.

- Your sales reps can hand them to customers or send the files electronically.
- Forward these files to your area business and media contacts.



[Email the office](#) right now to request PDF files of our four STEEL FACTS marketing sheets with your company's name and contact information right on the sheet. To see the Steel Facts marketing sheets, [click here](#).

[Back to top](#)

